Company Profiles on BFSI

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Company Name: Acuité Ratings & Research

About the Company: Acuité Ratings & Research Limited is a full-service Credit Rating

Agency, registered with the Securities and Exchange Board of India (SEBI), and accredited by Reserve Bank of India (RBI) as an External Credit Assessment Institution (ECAI), for Bank Loan

Ratings under BASEL-II norms.

• Headquarters: Mumbai

• Founded: 2005

• Key people: Sankar Chakraborti, CEO

List of Products/Services: Credit Ratings, Bank Loan Ratings, Bond Ratings, NCD Ratings,

Commercial Paper Ratings, FD Ratings, Economic Research, and

Industry Research

Competitors: India Ratings & Research Private Limited, ICRA

Company Name: Bajaj Allianz Life Insurance

About the Company: Bajaj Allianz Life Insurance is a joint venture between Bajaj Finserv

Limited and Allianz SE, a European financial services company. In

2017-18, the company registered net profit of Rs. 921 crores.

Headquarters: Pune

• Founded: 2001

• Key people: Tarun Chugh, CEO

List of Products/Services: Investment Products, Term Insurance Plans, Group Insurance

Benefits, Unit Linked Insurance Plans, Retirement Plans, Pension

Plans, Life Insurance Plans, and Child Plans

Competitors: Tata AIG Life Insurance Company Limited, ICICI Prudential Life

Insurance Company Limited, The New India Assurance Co. Ltd. Etc.

Company Name: Bajaj Finserv

About the Company: Bajaj Finserv, a NBFC (A Non Banking Financial Company) is the

financial arm of the Bajaj group. The company is engaged in the lending, insurance and wealth advisory businesses. Apart from financial services, Bajaj Finserv is also active in wind-energy generation with an installed capacity of 65.2 MW. In March 2019,

the company reported a total income of Rs. 17,400.85 Crs.

• Headquarters: Pune

• Founded: 2007

• Key people: Rajeev Jain, MD

List of Products/Services: Lending, Wealth Management, Insurance, Deposits

Competitors: Cholamandalam Investment & Finance Company Ltd., Manappuram

Finance Limited, Fullerton India Credit Company Ltd. etc.

Company Name: Barclays Bank

About the Company: In India, Barclays is engaged in corporate and investment banking,

technology and shared services operations. Barclays has been a Top 5 arranger of domestic debt since 2010 and a Top 3 arranger of offshore bonds in 2012. The M&A advisory business ranked at No. 4 in 2012. In 2018, the company registered revenues of Rs. 1,787.33

million.

• Headquarters: Mumbai

• Founded: Started operations in India in 1990

• Key people: Uma Ratnam Krishnan, Co-CEO

List of Products/Services: Investment Banking, Corporate Banking, Retail Banking

Competitors: HSBC Plc, UBS Inc

Company Name: Berns Brett Masaood Insurance LLC

About the Company: Berns Brett Masaood Commercial Insurance LLC is a joint venture

between the Abu Dhabi, UAE based Al Masaood Group and the London based Berns Brett Group (BBi). The BBi Group has been established for over forty years as an independent Insurance Broker, Financial Adviser and Risk Manager. The company offers services in Abu Dhabi, Dubai, Sharjah, Ajman, Umm al-Quwain, Ras al-

Khaimah and Fujairah market.

• Headquarters: Abu Dhabi, UAE

• Founded: 1979

• Key people: Sam Carter, Director Operations

List of Products/Services: Commercial & personal insurance, re-insurance and risk management

Competitors: India Insure Risk Management and Insurance Broking Services Pvt

Ltd , ACME Insurance Broking Services P. Ltd.

Company Name: Capital First Ltd.

About the Company: The vision of Capital First is to serve and finance India's 50 million

Indian Enterprises and large emerging middle class, with a differentiated model, based on new technologies. Unlike traditional models of financing, Capital First has successfully created new models of financing customers in the hitherto unbanked and underserved segments. In 2018, it generated revenues of Rs. 3,628.2517

crore.

• Headquarters: Mumbai

• Founded: 2010

• Key people: V. Vaidyanathan, Chairman & MD

List of Products/Services: Loan against property, Pre-owned Car Loans, Home Loans,

Consumer Durable Loans, Two Wheeler Loans, Business Loans, Personal Loans, Micro Business Loans, and Self Employed

Professional Loans

Competitors: Bajaj Finserv

Company Name: CARE Ratings

About the Company: CARE Ratings is the second-largest credit rating agency in India. It

has a rating volume of debt of around Rs. 128 lakh crores (as on March 31, 2019). It covers many rating segments including manufacturing, infrastructure, financial sector including banks, non-financial services among others. CARE Ratings provides the entire spectrum of credit rating that helps the corporates to raise capital for their various requirements and assists the investors to form an informed investment decision based on the credit risk and their own risk-return expectations. In 2019, CARE rating registered revenues

of Rs. 327.29 crores

• Headquarters: Mumbai

• Founded: 1993

• Key people: S. Mainak, Director

List of Products/Services: Credit Rating of Debt Instruments, Loan Rating (Under Basel II),

Securitisation Rating, IPO Grading, and Industry Research

Competitors: India Ratings & Research Private Limited, ICRA, Fitch Ratings

CapitalVia Global Research **Company Name:**

About the Company: CapitalVia is a pure play financial market research and consulting

company. It focuses on fundamental and technical analysis to convert raw data and information into expert judgments. With real time data and research, the company provides recommendations to customers

in Equity, Commodity and Currency, using all digital platforms.

Headquarters: Indore

Founded: 2005

Key people: Rohit Gadia, Founder CEO

List of Products/Services: MCX Recommendations, Portfolio Management, NSE and BSE

Recommendations, NCDEX Recommendations, Stock market, Equity market, Forex tips, Market Research, and Commodity market

Competitors: Epic Research Pvt. Ltd, Pinnacle Market Investment Advisory Pvt.

Ltd, sQuareindia Advisory Pvt. Ltd

Company Name: Client Associates

About the Company: Client Associates (CA) is India's First boutique "Family Office

Firm" founded by Senior Private Bankers to provide a professional platform of Private Wealth Management services in India. Over 16 years of its journey CA has grown organically to advice more than a few billion USD of assets owned by wealthy and ultra-wealthy families of India. Its large team of private bankers spread across India works closely with some of India's most respected CXOs, Entrepreneurs, Family Business Owners and Celebrities with a unique ratio of less than 20 clients per advisor ensuring that each

client gets the much required focus and attention.

• Headquarters: Gurgaon

• Founded: 2002

• Key people: Himanshu Kohli, Co-Founder

List of Products/Services: Family Office, Private Wealth Management, Real Estate Advisory,

Estate Planning, Advisory, Investment Banking, Family office private, Wealth Management, and International wealth management

Competitors: Edelweiss Financial Services Limited, Alpha Capital

Company Name: Cogniz Capital

About the Company: Cogniz Capital is an independent quantitative investment

management firm that serves as an investment adviser to mutual

funds, private funds, institutional clients and individuals.

• Headquarters: Hyderabad

• Founded: 2012

• Key people: Dilip Kumar Pradhan, Rajesh Kumar Sahoo,

(Directors)

List of Products/Services: Equity research, Wealth management

Competitors: ICICI Direct, Edelweiss Financial Services Limited, Alpha Capital

Company Name: CRISIL

About the Company: CRISIL is a an agile and innovative, global analytics company driven

by its mission of making markets function better. The company offers ratings, data, research, analytics and solutions.CRISIL's businesses operate from India, the US, the UK, Argentina, Poland, China, Hong Kong and Singapore. CRISIL is majority owned by S&P Global Inc., a leading provider of transparent and independent ratings, benchmarks, analytics and data to the capital and commodity markets worldwide. In 2018, it registered revenues of Rs. 1270.86

crores.

• Headquarters: Mumbai

• Founded: 1987

• Key people: Ashu Suyash, CEO

List of Products/Services: Ratings, Research, Infrastructure Advisory, Risk Solutions, Global

Research & Analytics, Capital Markets, and Executive Training

Competitors: ICRA Limited, CARE Ratings, Fitch Ratings

Company Name: Federal Bank

About the Company: Federal Bank is a Private Sector, scheduled commercial bank in

India. With a customer base of 8 million, including 1.2 million NRI customers and a large network of remittance partners across the world, Federal Bank claims to handle more than 15% of India's inward remittances. The Bank has remittance arrangements with more than 110 Banks/Exchange Companies across the world. The Bank is also listed in the BSE, NSE and London Stock Exchange and has a branch in India's first International Financial Services Centre (IFSC) at GIFT City in Gujarat. In 2018, it generated revenues of

Rs.10,911.98 crores.

• Headquarters: Kochi

• Founded: 1931

• Key people: Dilip Gena Sadarangani, Chairman

List of Products/Services: Credit cards, Consumer banking, Corporate banking, Finance and

Insurance, Mortgage loans, Private banking, Wealth management,

Investment banking

Competitors: HDFC, Axis Bank, SBI, HDFC, IOB, IDBI

Company Name: GSV Securities

About the Company: G.S.V. Securities Pvt. Ltd. was incorporated in year 2007 at

Visakhapatnam, Andhra Pradesh. Over the last 6 years, the company established a niche in the areas of Equities, Derivatives, Commodities, and Consultancy. By obtaining membership of NSE, MCX, & CDSL, the company provides complete access to financial

markets.

• Headquarters: Visakhapatnam

• Founded: 2007

• Key people: G.Gangaramu Choudary, Y.Jayaghosh and

G.Srinivas (Founders)

List of Products/Services: Financial services

Competitors: ICICI Direct, Zerodha

Company Name: HDFC AMC

About the Company: HDFC Asset Management Company Ltd (AMC) was incorporated

under the Companies Act, 1956, on December 10, 1999, and was approved to act as an Asset Management Company for the HDFC Mutual Fund by SEBI vide its letter dated July 3, 2000. The AMC is managing 28 open-ended schemes. In June 2019, the company

registered net sales of Rs. 504.39 crores

• Headquarters: Mumbai

• Founded: 1999

• Key people: Deepak S Parekh, Chairman

List of Products/Services: Financial services

Competitors: Bajaj Finserv, L&T Finance

Company Name: HDFC Bank

About the Company: HDFC Bank Limited is an Indian banking and financial services

company. HDFC Bank is India's largest private sector lender by

assets. In 2019 it reported revenues of Rs. 116,597 crore.

• Headquarters: Mumbai

• Founded: 1994

• Key people: Deepak S Parekh, Chairman

List of Products/Services: Wholesale banking, Retail banking, Treasury, Auto loans, Two

wheeler loans, Personal loans, Loans against property, Consumer

durable loan, Lifestyle loan and Credit cards.

Competitors: ICICI Bank, Kotak Mahindra Bank

Company Name: HDFC Ltd

About the Company: Housing Development Finance Corporation Limited (HDFC) is an

Indian financial conglomerate based in Mumbai. It is a major provider of finance for housing in India. It also has a presence in banking, life and general insurance, asset management, venture capital, realty, education, deposits and education loans. In 2019, it

registered net sales of Rs. 11,580.05 crores.

• Headquarters: Mumbai

• Founded: 1977

• Key people: Deepak S Parekh, Chairman

List of Products/Services: Mortgage, Life Insurance, General Insurance and Mutual Funds

Competitors: Tata Capital Housing Finance, LIC Housing Finance Limited, LIC

Housing Finance Limited, Edelweiss Housing Finance Limited, PNB

Housing Finance

Company Name: Home First Finance India

About the Company: HFFC provides home-loans to low and middle-income individuals,

specifically in the affordable segment. Most of our customers are first time home buyers and we empower them to live better! Loan amounts for these homes typically range between 5 lakh to 50 lakh

Rupees.

• Headquarters: Mumbai

• Founded: 2010

Key people: Manoj Viswanathan, CEO

List of Products/Services: Home Loans without income proof, Home Construction / Renovation

/ Improvement Loans, Loan Against Property, Home Loans for NRIs

and Construction Finance

Competitors: Cholamandalam Investment and Finance Company Limited, Aptus

Value Housing Finance India Ltd

Company Name: ICICI Bank

About the Company:

ICICI Bank Limited is an Indian multinational banking and financial services company. It offers a wide range of banking products and financial services for corporate and retail customers through a variety of delivery channels and specialised subsidiaries in the areas of investment banking, life, non-life insurance, venture capital and asset management. In addition, it offers project and corporate finance, working capital finance, broking and treasury products and services. The Bank's business segments are Retail banking, Wholesale banking, Treasury, Other banking, Life insurance, General insurance and Others. The Bank's consolidated total assets stood at Rs.12.50 trillion at June 30, 2019. ICICI Bank currently has a network of 4,882 branches and 15,101 ATMs across India. The Bank has approximately 110 Touch Banking branches across over 30 cities. It is headquartered in Mumbai, Maharashtra with its registered office in Vadodara, Gujarat. As of 2018, ICICI Bank is the second largest bank in India in terms of assets and market capitalisation.

Its international banking is focused on providing solutions for the international banking requirements of its Indian corporate clients and leveraging economic corridors between India and the rest of the world. The bank has subsidiaries in the United Kingdom and Canada; branches in United States, Singapore, Bahrain, Hong Kong, Sri Lanka, Qatar, Oman, Dubai International Finance Centre, China and South Africa; and representative offices in United Arab Emirates, Bangladesh, Malaysia and Indonesia. The company's UK subsidiary has also established branches in Belgium and Germany. The Bank caters to the financial needs of women entrepreneurs through its Self-Help Group (SHG) program as a part of its microfinance initiatives. In 2019, the company registered revenues of Rs. 77,913 crores.

Headquarters: Mumbai

• Founded: 1994

• Key people: Girish Chandra Chaturvedi (Chairman), Sandeep Bakhshi (CEO)

• Revenue: 1,300 crores USD

List of Products/Services:

Retail banking, Corporate banking, Investment banking, Mortgage loans, Private banking, Wealth management, Credit cards, Finance and Insurance

Competitors: HDFC Bank, Kotak Mahindra Bank, SBI

Company Name: ICICI Lombard General Insurance Co

About the Company: ICICI Lombard General Insurance Company Limited is engaged in general insurance, reinsurance, insurance claims management and

general insurance, reinsurance, insurance claims management and investment management. The firm offers policy insurance and renewal through its intermediaries and website. It markets assurance products including Car Insurance, Health Insurance, International Travel Insurance, Overseas Student Travel Insurance, Two Wheeler Insurance, Home Insurance and Weather insurance. In 2019, it

registered net sales of Rs. 374.33 crores

• Headquarters: Mumbai

• Founded: 2001

• Key people: Bhargav Dasgupta, MD

List of Products/Services: General insurance, Vehicle Insurance, Health Insurance, Travel

Insurance, Home Insurance, Specialty Lines Insurance, Property Insurance, Marine Insurance, Liability Insurance, Crop/Weather

Insurance

Competitors: Star Health and Allied Insurance, Liberty General Insurance, Future

General Insurance Company Ltd, IFFCO Tokio General Insurance Company Ltd, Reliance General Insurance, HDFC General

Insurance, Tata AIG Insurance

Company Name: ICICI Prudential AMC

About the Company: The AMC is a joint venture between ICICI Bank in India and

Prudential Plc, one of UK's largest players in the financial services sectors. The AMC manages significant Assets under Management (AUM) in the Mutual Fund segment across asset classes. The AMC also caters to Portfolio Management Services and Real Estate Division for investors, spread across the country, along with International Advisory Mandates for clients across international markets. As on 2018, the company managed Rs. 305,739 crores

worth of assets.

• Headquarters: Mumbai

• Founded: 1993

• Key people: Mr. Nimesh Shah, MD, CEO

List of Products/Services: Mutual Fund, Portfolio Management Services, Advisory Services,

Real Estate Investments

Competitors: HDFC AMC, Tata AMC

Company Name: ICICI Prudential Life Insurance Co.

About the Company: ICICI Prudential Life Insurance Company Limited (ICICI Prudential

Life) is promoted by ICICI Bank Limited and Prudential Corporation Holdings Limited. It is a life insurance company. As on March 2019,

the company reported total assets of Rs. 1,604.10 billion.

• Headquarters: Mumbai

• Founded: 2000

• Key people: Mr. N.S. Kannan, MD & CEO

List of Products/Services: Term insurance, Health insurance, Unit linked insurance plans,

Savings plans, Retirement plans

Competitors: LIC, Bajaj Allianz

Company Name: ICICI Securities

About the Company: ICICI Securities Ltd is a technology-based firm offering a wide range

of financial services including investment banking, institutional broking, retail broking, private wealth management, and financial product distribution. ICICI Securities operates out of 75 cities in India and wholly owned indirect subsidiaries in Singapore and New

York. In 2019, it reported revenues of Rs. 1,66,33,100.

• Headquarters: Mumbai

• Founded: 1995

• Key people: Mr. Vinod Kumar Dhall, Chairman (Independent

Director)

List of Products/Services: Investments in Equity, Derivatives, Currency Futures, Mutual Funds.

Other services include Fixed Deposits, Loans, Tax Services, New

Pension Systems and Insurance.

Competitors: Sharekhan, India Infoline

Company Name: ICRA

About the Company: ICRA Limited is an Indian independent and professional investment

information and credit rating agency. It was a joint-venture between Moody's and various Indian commercial banks and financial services companies. The company changed its name to ICRA Limited, and went public on 13 April 2007, with a listing on the Bombay Stock Exchange and the National Stock Exchange. ICRA's credit ratings are symbolic representations of its current opinion on the relative credit risks associated with the rated debt obligations/issues. In 2019,

it reported revenues of Rs. 32,80,600.

• Headquarters: Gurugram

• Founded: 1991

• Key people: Mr. Arun Duggal, (Non-Executive chairman &

Independent Director)

List of Products/Services: Credit ratings, Financial consulting

Competitors: CRISIL, SME Rating Agency of India

Company Name: Indusind Bank

About the Company: IndusInd bank offers commercial, transactional and electronic

banking products and services. IndusInd Bank was inaugurated in April 1994 by then Union Finance Minister Manmohan Singh. The bank started its operations with a capital amount of Rs. 1 billion among which Rs. 600 million was raised by the Indian Residents and Rs. 400 million was raised by the Non-Resident Indians. As on 31 December 2018, IndusInd Bank had 1,558 branches, and 2453 ATMs spread across in different geographical locations of the country. It also has representative offices in London, Dubai and Abu Dhabi. In

2019, it reported revenues of Rs. 11,38,52,515.

• Headquarters: Mumbai

• Founded: 1994

• Key people: R. Seshasayee (Chairperson)

List of Products/Services: Credit cards, Consumer banking, Corporate banking, Finance and

Insurance, Mortgage loans, Private banking, Wealth management,

Investment banking

Competitors: HDFC Bank, Kotak Mahindra Bank, SBI

Company Name: Invesco

About the Company: Invesco Ltd. is an American independent investment management

company that is headquartered in Atlanta, Georgia, United States, and has branch offices in 20 countries. Its common stock is a constituent of the S&P 500 and trades on the New York stock exchange. Invesco operates under the Invesco, Trimark, Invesco Perpetual, WL Ross & Co and Powershares brand names. In 2018,

Invesco reported revenues of US\$5,314,100 million.

• Headquarters: US

• Founded: 1935

• Key people: Rex Adams, Chairman

List of Products/Services: Investment management: real estate, distressed investing, bank loans,

quantitative equity, fundamental equity, Fixed income, hedge funds,

Fund of funds, environmental investing and ETFs

Competitors: HDFC AMC, Franklin Templeton

| Company Name: | J P Morgan Globa | al Knowledge Network |
|----------------------|------------------|----------------------|
|----------------------|------------------|----------------------|

About the Company:

JPMorgan Chase & Co. is an American multinational investment bank and financial services company headquartered in New York City. JPMorgan Chase is the largest bank in the United States, and is ranked by S&P Global as the sixth largest bank in the world by total assets as of 2018, to the amount of \$2.535 trillion. It is the world's most valuable bank by market capitalization.

- Founded: 2000
- Founder: John Pierpont Morgan
- Headquarters: 383 Madison Avenue, New York City, New York, United States
- Key people: Jamie Dimon (Chairman and CEO), Jennifer Piepszak (CFO), Daniel E. Pinto (Co-President & Co-COO), Gordon A. Smith (Co-President & Co-COO)

List of Products/Services:

Asset Allocation, Asset Management, Bank Underwriting, Bond Trading, Stockbroker, Capital Market Services, Commercial Banking, Commodity Trading, Conglomeration Services, Consumer Banking, Consumer Finance, Corporate Banking, Credit Cards, Credit Default

Competitors: -

Company Name: J P Morgan Services India

About the Company:

The firm's roots in India date back to 1922, when J.P. Morgan & Co. in New York and Morgan Grenfell, its affiliated partnership in London, took an ownership interest in the Calcutta merchant banking firm of Andrew Yule & Co. Ltd. J.P. Morgan had ambitions to start a banking business in India as early as 1902, and Morgan Grenfell had begun extending credit to Yule & Co. in 1911.

India is an important focus for J.P. Morgan's expansion in the Asia Pacific region. The lines of business include the Investment Bank, the Global Corporate Bank, Private Equity, Asset Management, Treasury Services and Investor Services. J.P. Morgan offers clients an integrated range of services that combine specialist local knowledge with leadership positions across these lines of business.

• Founded: 1922

• Founder: John Pierpont Morgan

• Headquarters: Mumbai

• Key people: Madhav Kalyan (Managing Director & Bank CEO)

List of Products/Services: Investment Banking, Treasury Services and Trade, Markets,

Securities Services, Institutional Asset Management, Asset

Management

Competitors: UBS, Citigroup, Goldman Sachs, Bank of America, Morgan Stanley,

Wells Fargo, Credit Suisse, Deutsche Bank, Barclays, BNY Mellon.

Company Name: JM Financials

About the Company: JM Financial is one of India's prominent financial services groups,

specialising in providing a spectrum of businesses to corporations, financial institutions, high net-worth individuals and retail investors.

• Headquarters: India

• Founder: Nimesh Kampani

• Founded: 1973

• Revenue: \$503.3M

• Company size: 1,001-5,000 employees

List of Products/Services: Its diverse businesses comprises of:

(a) Investment Banking, Wealth Management and Securities (IWS)

which includes fee and fund based activities for our clients

(b) Mortgage Lending which includes both wholesale mortgage

lending and retail mortgage

Competitors: Motilal Oswal Group, ICICI Securities, India Infoline, Manappuram

Finance Limited, Shriram City Union Finance

Company Name: Karvy Fintech

About the Company:

Karvy Fintech (KFPL) is the largest registrar and a market leader, servicing over 90 million investor accounts spread over 1300 issuers including banks, PSUs and mutual funds. With a workforce of around 5,500+ experienced professionals drawn from various disciplines, and 460 branches pan India, Karvy Fintech is a market leader in Investor Servicing.

KFPL is the first organization, in its line of business, to achieve the distinction of receiving an ISO 9002 certification and have now migrated to ISO 9001:2008 standards, for quality management systems, certified by DNV. It has also been awarded ISO 27001:2013 certification by DNV.

• Company size: 5,001-10,000 employees

• Type: Privately Held

• Founded: 1978

List of Products/Services:

Commercial and Non-Commercial Transactions, Capital Control, Reconciliations, Funding, Direct Credit and other Interfaces, SIPs and other, Special Products Special, Distributor tie-ups Distributor Servicing, BPO and Web based Services, Online Trading

Competitors:

NSDL Database Management, Central Insurance Repository, SHCIL Projects, CAMS Repository Services IIFL, Edelweiss Financial Services Limited

Company Name: Kotak Mahindra Bank

About the Company:

Established in 1985, the Kotak Mahindra Group is one of India's leading financial services conglomerates. In February 2003, Kotak Mahindra Finance Ltd. (KMFL), the Group's flagship company, received a banking license from the Reserve Bank of India (RBI). With this, KMFL became the first non-banking finance company in India to become a bank – Kotak Mahindra Bank Limited.

• Headquarters: Mumbai, Maharashtra

• Type: Public Company

• Founded: 1985

• Number of employees: 33,013 (2017)

• Revenue: 285.4724 billion (US\$4.1 billion) (2019)

• Operating income: 83.4818 billion (US\$1.2 billion) (2019)

• Net income: 38.65.33 billion (US\$560 million) (2019)

• Total assets: 2.1458995 trillion (US\$31 billion) (2017)

• Market capitalization: \$2.90 trillion

List of Products/Services: Banking, Capital Markets, Stock Broking, Mutual Funds, Life

Insurance, and Investment Banking

Competitors: HDFC Bank Limited, IIFL, SBI Holdings, Inc., Barclays Africa

Group Limited, Bank of India Ltd, Mizuho Financial Group, Inc.,

Bajaj Finserv Limited, Mizuho Bank Ltd

Company Name: Kotak Securities

About the Company: Established in 1994, Kotak Securities, a subsidiary of Kotak

Mahindra Bank Ltd, is one of the oldest and largest Equity Broking

House in India.

• Company size: 1,001-5,000 employees

• Headquarters: Mumbai, Maharashtra

• Type: Privately Held

• Founded: 1994

• Revenue: \$3.5B

List of Products/Services: Equity Investment, Online Stock Trading, and Sector/Company

specific research studies

Competitors: Motilal Oswal Asset Management Company Ltd., Angel Broking

Private Limited, Karvy, Geojit Financial Services Limited, Edelweiss Financial Services Limited, Investia Financial Services Inc.,

Sharekhan Ltd, Bajaj Capital Limited

L & T Finance **Company Name:**

About the Company: L&T Finance Limited conducts retail finance and corporate finance

business. L&T Finance is registered with the RBI as an NBFC-ND-SI and an AFC. Investment Management Group. It has a book size of

99,904 crore and assets under management of Rs 73, 497 crore.

Headquarters: India

Employees: 1,391

Revenue: \$1.6 billion

List of Products/Services: Two Wheeler Finance, Farm Equipment Finance, Real Estate

Finance, Micro Loans, Corporate and Structured Finance

National Bank Financial Inc., Credit Acceptance Corporation, Mb **Competitors:**

Financial Inc, Infrastructure Development Finance Company, GE Capital Corporation, Barings LLC, Sterling Bancorp, Inc., Trustmark

National Bank

Company Name: Magma HDI General Insurance Co.

About the Company: Magma HDI General Insurance Company Ltd in India offers online

Motor insurance policy, Liability Insurance, Fire Insurance, Marine

Insurance and more.

• Company size: 51-200 employees

• Headquarters: Andhra Pradesh, India

List of Products/Services: Motor insurance policy, Liability Insurance, Fire Insurance, Marine

Insurance

Competitors: Star Health and Allied Insurance, Liberty General Insurance, Future

General Insurance Company Ltd, IFFCO Tokio General Insurance Company Ltd, Reliance General Insurance, HDFC General

Insurance, Tata AIG Insurance

Company Name: Manappuram Insurance Brokers

About the Company: Manappuram Insurance Brokers Limited is a subsidiary of Manappuram Finance Ltd., a multi Million Conglomerate having

interest in Gold Loan, Insurance and other forms of loans like Vehicle, Micro Finance, Home Loan, SME Loan etc. Manappuram Insurance provides all type of Insurance consultancy and solution to

ensure happiness in its customers.

• Headquarters: India

• Company size: 51-200 employees

• Headquarters: Thrissur, Kerala, India

• Type: Public Company

• Revenue: \$541 million

List of Products/Services: Life Insurance, Health Insurance, Motor Insurance, Home Insurance,

Personal Accident, Saving & ULIP, Child Plan, Travel Insurance,

Critical Illness Plans, and Retirement Plans

Competitors: Cholamandalam Investment & Finance Company Ltd., Muthoot

Capital Services Ltd., Muthoot Finance Ltd, Bajaj Finserv Limited, Fullerton India Credit Company Ltd., Bharat Financial Inclusion

Limited, Indiabulls Real Estate Limited, UAE Exchange

Company Name: Piramal Capital & Housing Finance

About the Company:

Competitors:

Piramal Capital & Housing Finance (PCHF), wholly owned subsidiary of Piramal Enterprises Limited (the flagship company of Piramal Group), is registered as a housing finance company with National Housing Bank (NHB) and engaged in various financial services businesses. It provides both wholesale and retail funding opportunities across sectors. In real estate, the platform provides housing finance and other financing solutions across the entire capital stack ranging from early stage private equity, structured debt, senior secured debt, construction finance and flexi lease rental discounting. Hospitality sector financing is a recent foray of PCHF were it provides financing solutions to hotels which will be operated by branded players in established and emerging markets. The wholesale business in non-real estate sector includes separate verticals -Corporate Finance Group (CFG) and Emerging Corporate Lending (ECL). CFG provides customized funding solutions to companies across sectors such as infrastructure, renewable energy, roads, industrials, auto components etc. while ECL focuses on lending towards Small and Medium Enterprises (SMEs).

• Headquarters: Mumbai, Maharashtra, India

• Type: Public company

List of Products/Services: Home Loans - New Purchase, Super Loans, Balance Transfer & Top

Up, Self-Construction, Pradhan Mantri Awas Yojana, Loan Against Property, Bridge Loans, Advantage Loan, Piramal Verified Projects

Tata Capital Housing Finance, LIC Housing Finance Limited, LIC Housing Finance Limited, Edelweiss Housing Finance Limited, PNB

Housing Finance

Company Name: PNB Housing Finance

About the Company:

PNB Housing Finance Limited (PNBHFL) is a 30 years old public sector housing finance company (HFC), headquartered in New Delhi with branches in major cities across India. The company is promoted by Punjab National Bank and is registered with state owned bank and regulation authority of India - National Housing Bank (NHB).

Company's deposit program is rated CRISIL FAAA/Stable outlook and AAA by CARE. Company is rated CARE AAA for bank loans long term and CARE A1+ for commercial paper program. Company's is rated CARE AAA, IND AAA with stable outlook by India Ratings (Fitch Group), CRISIL AA+ with stable outlook and ICRA AA+ with stable outlook for Bonds/Non convertible debentures.

• Type: Public Company

Founded: 1988

Number of employees: 1290 (2018)
Market capitalization: \$120.42 billion
Total revenue: INR25.5325 billion (2019)

Cost of revenue: INR673.3 million (2019)
Gross profit: INR24.8592 billion (2019)

• Net income applicable to common shares: INR11.9152 billion

List of Products/Services: Personalized doorstep service with a dedicated relationship manager,

Home loan up to 30 years, Facility of loan enhancement

Competitors: Tata Capital Housing Finance, LIC Housing Finance Limited, LIC Housing Finance Limited, Edelweiss Housing Finance Limited,

Piramal Capital & Housing Finance

Company Name: Purnartha Investment Advisors

About the Company: Purnartha Investment Advisors is an equity investment advisor.

Purnartha Investment Advisors has outperformed benchmarks like

NIFTY on a consistent basis.

List of Products/Services: Equity Advisory Services, Wealth Management

Competitors: Wealth Advisors (India) Pvt. Ltd., ECS Financial Services (India)

Private Limited, Allegro Capital Advisors Private Limited

Company Name: RBL Bank

About the Company:

RBL Bank offers specialized services under six business verticals namely: Corporate & Institutional Banking, Commercial Banking, Branch & Business Banking, Retail Assets, Development Banking and Financial Inclusion, Treasury and Financial Markets Operations. It currently services over 6.5 million customers through a network of 324 branches, 993 business correspondent branches (of which 226 banking outlets) and 341 ATMs spread across 21 Indian states and Union Territories. RBL Bank is listed on both NSE and BSE (RBLBANK).

• Headquarters: Mumbai, Maharashtra, India

• Type: Public Company

• Founded: 1943

• Number of employees: 5,843 (2019)

• Revenue: 7,743.08 crore (US\$1.1 billion) (2019)

• Operating income: 1,939.83 crore (US\$280 million) (2019)

• Net income: 866.95 crore (US\$130 million) (2019)

• Total assets: 80,359 crore (US\$12 billion) (2019)

• Market capitalization: \$173.56 billion

List of Products/Services:

Credit Cards, Discounts and Deals, Movie Tickets, Fixed Deposits Interest Rates, Personal Loans, Home Loans, NRI Money Transfer, Send Money to India, NRI Money Transfer, Remit to India, Savings Account, and India Startup Club

Competitors:

ICICI Bank, Axis Bank, HDFC Bank, Kotak Mahindra Bank, Yes Bank, IndusInd Bank, IDFC First Bank

Reliance General Insurance **Company Name:**

About the Company:

Reliance General Insurance is one of India's leading private general insurance companies with over 94 customized insurance products catering to the corporate, SME and individual customers.

The Company has launched innovative products like India's first Over-The-Counter health & home insurance policies. Reliance General Insurance has an extended network of over 200 offices spread across 173 cities in 22 states, a wide distribution channel network, 24x7 customer service assistance and a full fledged website.

It is also India's first insurance company to be awarded the ISO 9001:2000 certification across all functions, processes, products and locations pan-India.

Founded: 2000

Founders: Anil Ambani & Dhirubhai Ambani

Key people: Rakesh Jain (CEO), Hemant Jain (CFO), Mohan Khandekar (Company Secretary)

Number of employees: 2,528 (March 2018)

Parent: Reliance Capital Limited

Headquarters: Mumbai, Maharashtra, India

Type: Privately Held

Revenue: \$118.4 million

List of Products/Services:

General Insurance Products, Private Car / Two Wheeler Insurance, Health Insurance, Travel Insurance, Home Insurance, and Insurance on Critical Insurance

Competitors: Star Health and Allied Insurance, Liberty General Insurance, Future

Generali General Insurance Company Ltd, IFFCO Tokio General Insurance Company Ltd, Reliance General Insurance, HDFC General

Insurance, Tata AIG Insurance

Company Name: Salasar Services

About the Company: Salasar is an insurance and reinsurance broking firm with a leadership position in the East. It partners almost all reputed

insurance companies in India, both public and private. Services include Direct Insurance Broking, Reinsurance Broking, Employee Benefits Solutions, Lenders' Insurance Advisory to banks & project

finance institutions and Claims Facilitation.

• Company size: 201-500 employees

• Headquarters: Kolkata, West Bengal, India

• Type: Privately Held

• Founded: 2003

• Revenue: \$11.6 million

List of Products/Services: Industrial All Risks Insurance, Fire & Allied Perils Insurance,

Erection All Risks Insurance, Advance Loss of Profits Insurance, Loss of Profits Insurance, Boilers & Pressure Plants Insurance, Machinery Breakdown Insurance, Marine Insurance, Terrorism Ins

Competitors: Star Health and Allied Insurance, Liberty General Insurance, Future

Generali General Insurance Company Ltd, IFFCO Tokio General Insurance Company Ltd, Reliance General Insurance, HDFC General

Insurance, Tata AIG Insurance

Svobodha Infinity Private Limited (Savart) Company Name:

About the Company: Savart is a wealth management platform. The company's vision is to

enable people to live their passion through sustainable investing.

Headquarters: Hyderabad, India

Type: Privately Held

Founded: 2017

Key People: Sankarsh Chanda, (Founder & CEO)

List of Products/Services: Wealth management

Karvy Wealth, Valuefy **Competitors:**

Company Name: SBI Funds Management

About the Company: SBI Funds Management Pvt. Ltd. is part of the State Bank of India

(SBI) - India's largest bank. SBI Funds Management is a Joint Venture between SBI and AMUNDI (France), one of the world's

leading fund management companies.

With its network of over 222 points of acceptance across India, SBI Funds Management delivers value and nurture the trust of its vast and

varied family of investors.

• Headquarters: Mumbai, India

• Founded: 1989

• Key People: Ashwani Bhatia (MD & CEO)

List of Products/Services: Mutual Funds, Offshore Funds,

Competitors: Reliance Mutual, Sundaram Mutual, HDFC Mutual Fund, SBI

Mutual Fund, IDBI Mutual, BNP Paribas Mutual Fund, Franklin Templeton Investments, ICICI Prudential Asset Management

Company, Mahindra Mutual Fund.

Company Name: State Street Corporation

About the Company:

State Street partners with institutional investors all over the world to provide comprehensive financial services, including investment management, investment research and trading, and investment servicing.

• Headquarters: Boston, Massachusetts

• Type: Public Company

• Founded: 1792

• Number of employees: 40,142 (2018)

• Key people: Joseph L. Hooley (Chairman), Ron O'Hanley

(President and CEO)

• Revenue: US\$11.982 billion (2018)

• Net income: US\$2.599 billion (2018)

• AUM: US\$2.511 trillion (2018)

• Total assets: US\$244.626 billion (2018)

• Total equity: US\$24.790 billion (2018)

• Market capitalization: \$21.64 billion

List of Products/Services:

Investment Management, Custodian, ETF, Financial products, Fund Accounting, Relationship Management, Research, Trading, and Investment Servicing

Competitors:

Northern Trust Corporation, The Bank of New York Mellon Corporation, National City Bank, CIBC Mellon Trust Company, J.P. Morgan & Co., Barclays Global Investors, Fulton Financial Corp, BNP Paribas

Company Name: Tata AMC

About the Company: Tata Mutual Fund offers an investment option for everyone, whether

you are a businessman or salaried professional, a retired person or housewife, an aggressive investor or a conservative capital builder. Tata Asset Management Limited (TAM) is the Investment Manager

to Tata Mutual Fund.

• Company size: 201-500 employees

• Headquarters: Mumbai, Maharashtra

• Type: Privately Held

• Founded: 1994

• Revenue: \$69.2 million

List of Products/Services: Asset Management, Mutual Funds, Retirement Planning, Fund

Management, SIP, Equity, Debt, and Portfolio Management

Competitors: Sundaram Asset Management Company Ltd, HDFC LTD, SBI

Mutual Fund, Reliance Mutual Insurance Society Limited, Hartford Funds, Reliance Home Finance Limited, Reliance Capital Ltd,

FundsIndia Academy

Company Name: Unified Vision Capital

About the Company:

A global financial service company head quartered in New Delhi, India. It provides services in the areas of Investment Banking, Project Finance, Fund Raising, Private Equity, Syndication, Merger & Acquisition and Corporate Finance Advisory with Domestic and Overseas partners.

Since inception in 2011, UV Capital has already made successful exposure in Infrastructure, Manufacturing, FMCG, Logistics, IT, Pharmaceuticals, Energy, Telecom, Shipping, Hospitality and Education Sector. Committed to its core values, UV Capital has since evolved from a boutique player to the premier independent global professional services company with a reputation for providing bouquet of financial services under one roof and value-creation to underperforming and robust companies across the industry spectrum.

• Company size: 11-50 employees

Type: Privately Held

• Founded: 2011

List of Products/Services: Fund Raising, Private Equity, Structured Finance, Financial

Advisory, Transaction Structuring, and Merger & Acquisition

Competitors: IFCI Financial Services Ltd., Religare Securities Limited, J P

Financial & Investment Services, JM Financial Services Limited